

## **RADWIN Chosen by Mexico's Exportadora Corporation to Connect Offices 76 Km Apart and Over-the-Water**

Tel-Aviv, Israel – November 19, 2007 - RADWIN ([www.radwin.com](http://www.radwin.com)), a leading global provider of advanced wireless broadband solutions, today announced that its WinLink™ 1000 solutions were deployed by the Mexican corporation Exportadora de Sal ("Exportadora"), the largest natural outdoor saltworks facility in the world.

The government-owned corporation chose RADWIN's solutions to connect geographically dispersed branch offices located as far as 76 Km (47 miles) apart. RADWIN's systems also link branches over-the-water and in non-line-of-sight conditions. RADWIN worked with its partner Jalercom, a leading Mexico-based turnkey solution provider, to deliver on the project.

Salazar Uriarte, Exportadora's Chief System Engineer, stated: "RADWIN's point-to-point systems deliver outstanding performance and help us to realize major cost-savings. Leasing lines would have cost us thousands of dollars in monthly fees. With WinLink™ 1000 we only had to make a one-time investment, and now our offices are connected via a high-speed, high-capacity link."

Joerg Altenhaimer, CEO of Jalercom, stated: "We knew that RADWIN's solutions were the perfect fit for Exportadora's needs because they deliver carrier-class performance at long ranges, even in non line-of-sight and tough environmental conditions. With RADWIN's solutions, enterprises can own and control their network connectivity, eliminate the high recurring charges for leased lines, and realize major cost savings."

### **Exportadora de Sal**

Exportadora de Sal is the largest natural outdoor saltworks facility in the world. 51% owned by the Mexican government and 49% by the Mitsubishi Corporation. Exportadora de Sal current facilities are located between Baja California and Baja California Sur States.  
[www.essa.com.mx](http://www.essa.com.mx)

### **About Jalercom**

Jalercom is a leading turnkey telecommunications solution provider offering products for network and communication solutions. It is a master distributor of several leading brands and works with system integrators to provide optimal solutions and full training and support services.  
[www.jalercom.com](http://www.jalercom.com)

**About RADWIN**

RADWIN is a leading provider of advanced wireless broadband solutions that deliver E1s/T1s+Ethernet services. With more than 30,000 links deployed worldwide, RADWIN's solutions provide carrier-class performance at an extremely competitive price. WinLink™ 1000 power a range of applications, including backhaul, broadband access and private network connectivity.

[www.radwin.com](http://www.radwin.com)

**Contact:**

Lee Muskal

Customer Relations Manager, RADWIN

Tel: +972-3-7662913

Fax: +972-3-7662918

Email: [lee\\_muskal@radwin.com](mailto:lee_muskal@radwin.com)